



Apollo Profile Areas Of Concern Report

Sales Personnel

Candidate Name: ***Jane Citizen***

Date Report Taken: 26/09/2011

Client Name: ***Apollo Consultants***



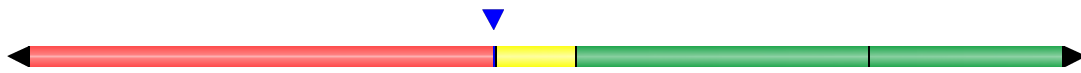


Apollo Profile Areas Of Concern Report - Sales Personnel Level. Candidate: Jane Citizen
Date: 26/09/2011.

Apollo Profile Areas Of Concern Report

Essential

Responsibility - Primary

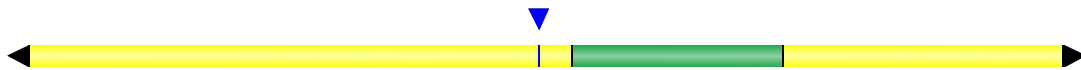


Unwilling to take responsibility

Over responsible

Seems unwilling to accept responsibility to the degree necessary for a sales role.

Agreeable - Primary



Socially distant

High need to be liked

Low need to be sociable, relationship selling probably not a strength.

Desirable

Recognition - Secondary

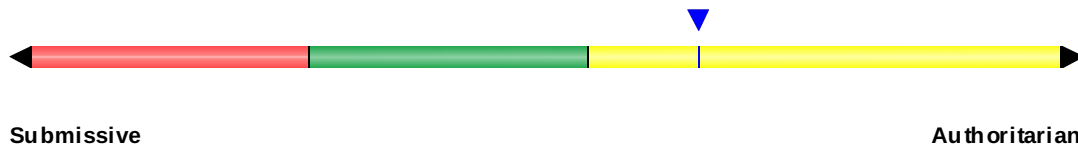


Likely low self-esteem

Seeks recognition

Very high need for recognition will provide drive to succeed, likely to have high ego involvement in work.

Power - Secondary



A forceful salesperson and negotiator, may get others off-side.

Self Organisation - Secondary



Untidy and disorganised work habits may let clients down.

[Apollo Wheel Report](#) | [Narrative Report](#) | [Summary Report](#)